

# Silifarm Technologies Pvt. Ltd.













Recognized By:





India's 1st Revolutionary Product for Menstrual Pain

"Matri" – The OFF Switch of Menstrual Pain



### TARGET MARKET

Indian Market



### Ideal Customer Niche

Demography: Rural, Urban

Age: 13 - 45 Year

**Gender: Female** 

Job: School, College Students, Working

Woman

**Geography: PAN India** 

menstrualhygineday.org swachindia.ndtv.com womens-healthconcern.org



SAM \$618.4 Million

> SOM \$37.104 Million



### PROBLEM STATEMENT



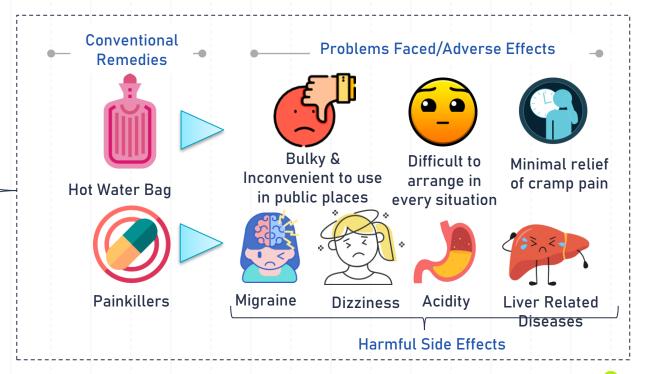
8<sub>DOL</sub>

Of excruciating pain intensity during period cramps

84% Indian women reported menstrual pain

Women face severe symptoms disrupting their lifestyle

Women reported that the pain persists for 3-4 days





# **SOLUTION: MATRI**







Zero Sideeffect



Providing Relief Within 15 Minutes Of Usage



Trendy And Easy-to-use



Pocket friendly along with 1 year of warranty







What is it?

Self-adhesive Gel Pads Attached To The Lower Abdomen



Power Switch To Control Soothing
Pulses

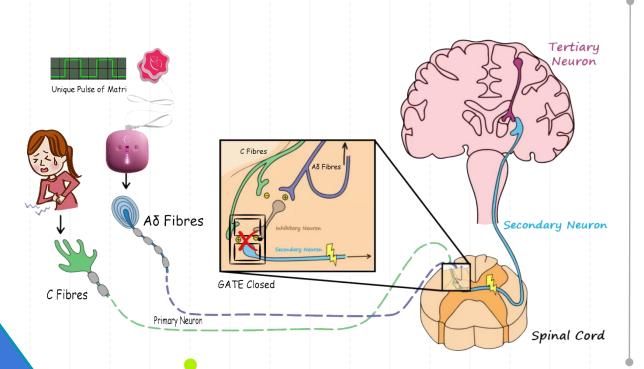


Electrode gel pads can be used up to 20-25 times



# **HOW IT WORKS?**







Micro Pulses Keep The CNS Occupied, To Block Menstrual Pain Signals



Leveraging Gate Control Theory



Soothing Pulses With A Specific Frequency Designed For Menstrual Pain





# **HOW TO USE?**







Attach the Selfadhesive gel pads to the lower abdomen.



Just Turn on the Power Switch set the Intensity accordingly and get relief within 10-15 min.



### **TEAM**





Roni Mondal
CEO & Co-Founder
B.Tech in Electrical Engineering, MBA



Rohan Roy
COO & Co-Founder
B.Tech in Applied Electronics & Instrumentation





Mr. Joseph Paul
Arackalan
Incubation
Manager, ICIITP
Operations &
Growth Advisor



Mr. Ranodeep
Saha
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Resident
Medical Mentor



Prof. Broti
Ranjan Das
Sr
Instrumentation
Engineer
Senior Scientist
from USIC C.U
Technical Mentor











Matri





Tanyx





Nua Heat Patch | Pee Safe Roll on

	40.45.00	45.84	00.14	00.14	00 14
<b>✓</b> Time Taken	10-15 Min	15 Min	20 Min	20 Min	20 Min
<b>✓</b> Affordability	<b>✓</b>	X	×	<b>✓</b>	<b>√</b>
✓ Rechargeable	<b>✓</b>	<b>√</b>	X	X	X
✓ Usability in Public	<b>✓</b>	✓	X	X	<b>✓</b>
<b>✓</b> Efficient	<b>✓</b>	<b>√</b>	<b>✓</b>	X	X



### **GO TO MARKET STRATEGIES**



# Digital Ads



Running campaigns on Facebook, Google, YouTube, etc.

### Billboards & Posters



### Awareness Camp



Running Menstrual awareness Camps in schools, colleges, institutions



### Influential Marketing



Promotion through TV celebrities, Social media influencers

# Corporate & NGO Tie-up



To serve older generation and capture Rural market.

### Sales Channels



Getmatri.com, Amazon.in, Flipkart.com, Nykaa.com, TATA 1mg, Myntra .com etc.





# **REVENUE MODEL**







# **Direct Revenue**

Selling our product

"Matri"

to maximum

potential customers

# Recurring Revenue

Selling the Gel Pad whom will buy our product





MATRI 1.0 (2022)

# PRODUCT ROADMAP





- ✓ Period Tracking App for Mobile
- ✓ Bluetooth-connected Smart Wearable Device
- ✓ Can operate through App
- ✓ Push Food Coupons, Shopping Vouchers through the App





MATRI 2.0 (2024)/







# FINAL PROTOTYPE

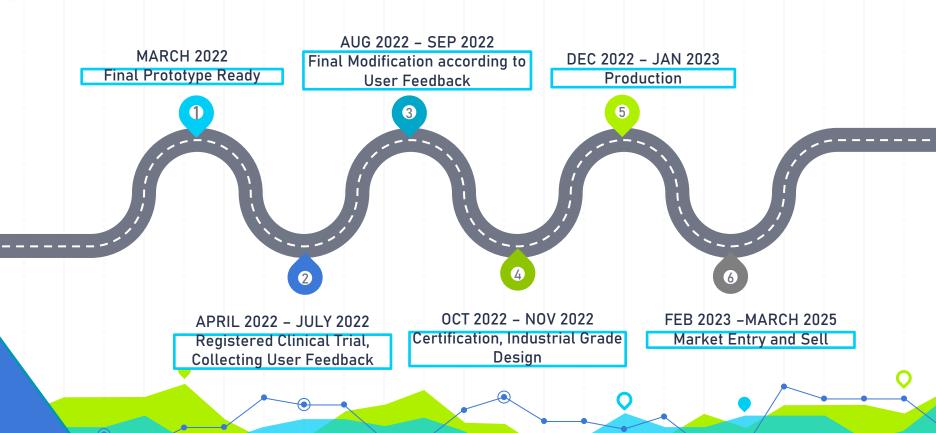






### **ROADMAP**



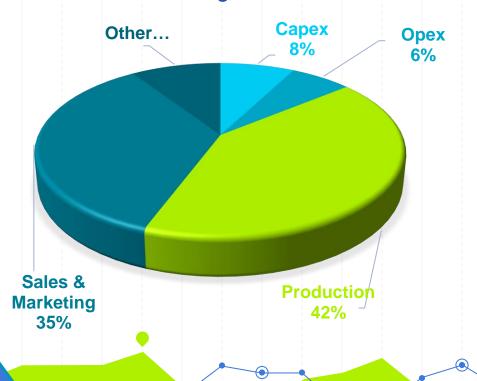




## ASK



# We are Looking for Seed Round of 1.5 Cr. for 12 months Runway



Particulars	Required Fund		
Initial Setup	8%		
Production Cost (20K pcs)	41%		
Sales & Marketing	35%		
Manpower	7%		
Others	9%		
Total	100%		

### **Previous Investment:**

10 Lac from IC-IIT Patna





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